

Northern Utilities, Inc.
New Hampshire Division
2017 / 2018 Annual Cost of Gas Filing
Winter and Summer Periods

Tariff Sheets

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Original Page No. 1
Rate Summary (Winter Season)

Supplement No. 2
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Rate Summary (Summer Season)

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Rate Summary (Winter Season)

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Rate Summary (Summer Season)

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Calculation of proposed Cost of Gas Adjustment
Winter Season

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Calculation of proposed Cost of Gas Adjustment
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Calculation of proposed Cost of Gas Adjustment
Winter Season

Northern Utilities, Inc.
New Hampshire Division
2017 / 2018 Annual Cost of Gas Filing
Winter and Summer Periods

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Calculation of proposed Cost of Gas Adjustment
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Appendix D

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| 42 | Fifth Revised | Sixth Revised |
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| 96 | Eighteenth Revised | |
| 96.1 | Original | |
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| 150 | Original | |
| 151 | Original | |
| 152 | Original | |
| 153 | Third Revised | Fourth Revised |
| 154 | Original | |
| 155 | Original | |
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| 161 | Original | |
| 162 | Original | |
| 163 | Original | |
| 164 | Original | |
| 165 | Original | |
| 166 | Original | |
| 167 | Original | |
| 168 | Third Revised | Fourth Revised |
| 169 | Original | |
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| 171 | Third Revised | Fourth Revised |
| 172 | Original | |
| 173 | Original | |

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
WINTER SEASON RESIDENTIAL RATES

| Winter Season November 2017 - April 2018 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|---|------------------------------------|-------------------------|---|---|
| Residential Heating | <u>Tariff Rate R 5:</u> | | | |
| | Monthly Customer Charge | \$21.36 | \$21.36 | \$21.36 |
| | First 50 therms | \$0.6468 | \$0.7028 | \$1.4131 |
| | All usage over 50 therms | \$0.5332 | \$0.5892 | \$1.2995 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.7103 | | |
| Residential Heating Low Income | <u>Tariff Rate R 10:</u> | | | |
| | Monthly Customer Charge | \$8.54 | \$8.54 | \$8.54 |
| | First 50 therms | \$0.2725 | \$0.3285 | \$1.0388 |
| | All usage over 50 therms | \$0.2270 | \$0.2830 | \$0.9933 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.7103 | | |
| Residential Non-Heating | <u>Tariff Rate R 6:</u> | | | |
| | Monthly Customer Charge | \$21.36 | \$21.36 | \$21.36 |
| | First 10 therms | \$0.4443 | \$0.5003 | \$1.2106 |
| | All usage over 10 therms | \$0.4443 | \$0.5003 | \$1.2106 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.7103 | | |
| Residential Non-Heating Low Income | <u>Tariff Rate R 11:</u> | | | |
| | Monthly Customer Charge | \$15.52 | \$15.52 | \$15.52 |
| | First 10 therms | \$0.3425 | \$0.3985 | \$1.1088 |
| | All usage over 10 therms | \$0.3425 | \$0.3985 | \$1.1088 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.7103 | | |

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Title:


Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
SUMMER SEASON RESIDENTIAL RATES

| Summer Season May 2018 - October 2018 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | <u>Total Billed Rates</u> Tariff Rates, LDAC Plus Cost of Gas |
|--|------------------------------------|-------------------------|---|--|
| Residential Heating | <u>Tariff Rate R 5:</u> | | | |
| | Monthly Customer Charge | \$21.36 | \$21.36 | \$21.36 |
| | First 50 therms | \$0.5678 | \$0.6238 | \$1.0213 |
| | All usage over 50 therms | \$0.5678 | \$0.6238 | \$1.0213 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.3975 | | |
| Residential Heating Low Income | <u>Tariff Rate R 10:</u> | | | |
| | Monthly Customer Charge | \$8.54 | \$8.54 | \$8.54 |
| | First 50 therms | \$0.2408 | \$0.2968 | \$0.6943 |
| | All usage over 50 therms | \$0.2408 | \$0.2968 | \$0.6943 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.3975 | | |
| Residential Non-Heating | <u>Tariff Rate R 6:</u> | | | |
| | Monthly Customer Charge | \$21.36 | \$21.36 | \$21.36 |
| | First 10 therms | \$0.4443 | \$0.5003 | \$0.8978 |
| | All usage over 10 therms | \$0.4443 | \$0.5003 | \$0.8978 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.3975 | | |
| Residential Non-Heating Low Income | <u>Tariff Rate R 11:</u> | | | |
| | Monthly Customer Charge | \$15.52 | \$15.52 | \$15.52 |
| | First 10 therms | \$0.3425 | \$0.3985 | \$0.7960 |
| | All usage over 10 therms | \$0.3425 | \$0.3985 | \$0.7960 |
| | LDAC | \$0.0560 | | |
| | <u>Gas Cost Adjustment:</u> | | | |
| | Cost of Gas | \$0.3975 | | |

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NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
WINTER SEASON C&I RATES

| Winter Season November 2017 - April 2018 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|---|---|--|--|---|
| C&I Low Annual/High Winter | <u>Tariff Rate G 40:</u> Monthly Customer Charge First 75 therms All usage over 75 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$67.45 \$0.1844 \$0.1844 \$0.0293 \$0.7236 | \$67.45 \$0.2137 \$0.2137 | \$67.45 \$0.9373 \$0.9373 |
| C&I Low Annual/Low Winter | <u>Tariff Rate G 50:</u> Monthly Customer Charge First 75 therms All usage over 75 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$67.45 \$0.1844 \$0.1844 \$0.0293 \$0.6224 | \$67.45 \$0.2137 \$0.2137 | \$67.45 \$0.8361 \$0.8361 |
| C&I Medium Annual/High Winter | <u>Tariff Rate G 41:</u> Monthly Customer Charge All usage LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$196.73 \$0.2327 \$0.0293 \$0.7236 | \$196.73 \$0.2620 | \$196.73 \$0.9856 |
| C&I Medium Annual/Low Winter | <u>Tariff Rate G 51:</u> Monthly Customer Charge First 1,300 therms All usage over 1,300 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$196.73 \$0.1749 \$0.1467 \$0.0293 \$0.6224 | \$196.73 \$0.2042 \$0.1760 | \$196.73 \$0.8266 \$0.7984 |
| C&I High Annual/High Winter | <u>Tariff Rate G 42:</u> Monthly Customer Charge All usage LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$1,124.19 \$0.1993 \$0.0293 \$0.7236 | \$1,124.19 \$0.2286 | \$1,124.19 \$0.9522 |
| C&I High Annual/Low Winter | <u>Tariff Rate G 52:</u> Monthly Customer Charge All usage LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$1,124.19 \$0.1770 \$0.0293 \$0.6224 | \$1,124.19 \$0.2063 | \$1,124.19 \$0.8287 |

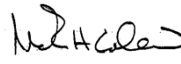
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NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
SUMMER SEASON C&I RATES

| Summer Season May 2018 - October 2018 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|--|---------------------------------|-------------------------|---|---|
| C&I Low Annual/High Winter | <u>Tariff Rate G 40:</u> | | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1844 | \$0.2137 | \$0.6391 |
| | All usage over 75 therms | \$0.1844 | \$0.2137 | \$0.6391 |
| | LDAC | \$0.0293 | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.4254 | | |
| C&I Low Annual/Low Winter | <u>Tariff Rate G 50:</u> | | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1844 | \$0.2137 | \$0.5680 |
| | All usage over 75 therms | \$0.1844 | \$0.2137 | \$0.5680 |
| | LDAC | \$0.0293 | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.3543 | | |
| C&I Medium Annual/High Winter | <u>Tariff Rate G 41:</u> | | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 | \$196.73 |
| | All usage | \$0.1851 | \$0.2144 | \$0.6398 |
| | LDAC | \$0.0293 | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.4254 | | |
| C&I Medium Annual/Low Winter | <u>Tariff Rate G 51:</u> | | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 | \$196.73 |
| | First 1,000 therms | \$0.1412 | \$0.1705 | \$0.5248 |
| | All usage over 1,000 therms | \$0.1187 | \$0.1480 | \$0.5023 |
| | LDAC | \$0.0293 | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.3543 | | |
| C&I High Annual/High Winter | <u>Tariff Rate G 42:</u> | | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.1295 | \$0.1588 | \$0.5842 |
| | LDAC | \$0.0293 | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.4254 | | |
| C&I High Annual/Low Winter | <u>Tariff Rate G 52:</u> | | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.0936 | \$0.1229 | \$0.4772 |
| | LDAC | \$0.0293 | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.3543 | | |

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**NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
WINTER SEASON C&I RATES**

| Winter Season November 2017 - April 2018 | | Tariff Rates | Total Delivery Rates (Includes LDAC) |
|---|---------------------------------|-------------------------|---|
| C&I Low Annual/High Winter | <u>Tariff Rate T 40:</u> | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1844 | \$0.2137 |
| | All usage over 75 therms | \$0.1844 | \$0.2137 |
| LDAC | | \$0.0293 | |
| C&I Low Annual/Low Winter | <u>Tariff Rate T 50:</u> | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1844 | \$0.2137 |
| | All usage over 75 therms | \$0.1844 | \$0.2137 |
| LDAC | | \$0.0293 | |
| C&I Medium Annual/High Winter | <u>Tariff Rate T 41:</u> | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 |
| | All usage | \$0.2327 | \$0.2620 |
| LDAC | | \$0.0293 | |
| C&I Medium Annual/Low Winter | <u>Tariff Rate T 51:</u> | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 |
| | First 1,300 therms | \$0.1749 | \$0.2042 |
| | All usage over 1,300 therms | \$0.1467 | \$0.1760 |
| LDAC | | \$0.0293 | |
| C&I High Annual/High Winter | <u>Tariff Rate T 42:</u> | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.1993 | \$0.2286 |
| LDAC | | \$0.0293 | |
| C&I High Annual/Low Winter | <u>Tariff Rate T 52:</u> | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.1770 | \$0.2063 |
| LDAC | | \$0.0293 | |
| C&I Interruptible Transportation | <u>Tariff Rate IT:</u> | | |
| | Monthly Customer Charge | \$170.21 | \$170.21 |
| | First 20,000 therms | \$0.1299 | \$0.1299 |
| | All usage over 20,000 therms | \$0.1108 | \$0.1108 |

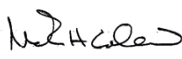
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Title:


Senior Vice President

**NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
SUMMER SEASON C&I RATES**

| Summer Season May 2018 - October 2018 | | Tariff Rates | Total Delivery Rates (Includes LDAC) |
|--|---------------------------------|-------------------------|---|
| C&I Low Annual/High Winter | <u>Tariff Rate T 40:</u> | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1844 | \$0.2137 |
| | All usage over 75 therms | \$0.1844 | \$0.2137 |
| LDAC | | \$0.0293 | |
| C&I Low Annual/Low Winter | <u>Tariff Rate T 50:</u> | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1844 | \$0.2137 |
| | All usage over 75 therms | \$0.1844 | \$0.2137 |
| LDAC | | \$0.0293 | |
| C&I Medium Annual/High Winter | <u>Tariff Rate T 41:</u> | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 |
| | All usage | \$0.1851 | \$0.2144 |
| LDAC | | \$0.0293 | |
| C&I Medium Annual/Low Winter | <u>Tariff Rate T 51:</u> | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 |
| | First 1,000 therms | \$0.1412 | \$0.1705 |
| | All usage over 1,000 therms | \$0.1154 | \$0.1447 |
| LDAC | | \$0.0293 | |
| C&I High Annual/High Winter | <u>Tariff Rate T 42:</u> | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.1295 | \$0.1588 |
| LDAC | | \$0.0293 | |
| C&I High Annual/Low Winter | <u>Tariff Rate T 52:</u> | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.0936 | \$0.1229 |
| LDAC | | \$0.0293 | |
| C&I Interruptible Transportation | <u>Tariff Rate IT:</u> | | |
| | Monthly Customer Charge | \$170.21 | \$170.21 |
| | First 20,000 therms | \$0.0407 | \$0.0407 |
| | All usage over 20,000 therms | \$0.0347 | \$0.0347 |

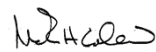
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Title:


Senior Vice President

Anticipated Cost of Gas

New Hampshire Division
Period Covered: November 1, 2017 - April 30, 2018

| (Col 1) | (Col 2) | (Col 3) |
|--|----------------|----------------------------|
| <u>ANTICIPATED DIRECT COST OF GAS</u> | | |
| Purchased Gas: | | |
| Demand Costs: | \$2,736,659 | |
| Supply Costs: | \$8,821,653 | |
| Storage & Peaking Gas: | | |
| Demand, Capacity: | \$8,330,279 | |
| Commodity Costs: | \$5,967,050 | |
| Hedging (Gain)/Cost | \$112,028 | |
| Interruptible Included Above | \$0 | |
| Inventory Finance Charge | \$3,454 | |
| Capacity Release, & Asset Management | (\$1,894,561) | |
| Off-system Peaking Demand Cost Adjustment | \$ (44,199) | |
| Total Anticipated Direct Cost of Gas | | <u>\$24,032,363</u> |
| <u>ANTICIPATED INDIRECT COST OF GAS</u> | | |
| Adjustments: | | |
| Prior Period Under/(Over) Collection | (\$292,077) | |
| Interest | (\$25,703) | |
| Refunds | \$0 | |
| <u>Interruptible Margins</u> | <u>\$0</u> | |
| Total Adjustments | | (\$317,780) |
| Working Capital: | | |
| Total Anticipated Direct Cost of Gas | \$24,032,363 | |
| Working Capital Percentage | <u>0.1077%</u> | |
| Working Capital Allowance | \$ 25,884 | |
| Plus: Working Capital Reconciliation (Acct 182.11) | <u>\$2,771</u> | |
| Total Working Capital Allowance | | \$28,656 |
| Bad Debt: | | |
| Bad Debt Allowance | \$184,403 | |
| Plus: Bad Debt Reconciliation (Acct 182.16) | (\$3,161) | |
| Total Bad Debt Allowance | | \$181,243 |
| Local Production and Storage Capacity | | \$420,658 |
| Miscellaneous Overhead-81.59% Allocated to WinterSeason | | \$418,262 |
| Total Anticipated Indirect Cost of Gas | | \$731,039 |
| Total Cost of Gas | | <u>\$24,763,402</u> |

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Issued By: _____

Senior Vice President

Anticipated Cost of Gas

New Hampshire Division
Period Covered: May 1, 2018 - October 31, 2018

| (Col 1) | (Col 2) | (Col 3) |
|---|----------------|---------------------------|
| <u>ANTICIPATED DIRECT COST OF GAS</u> | | |
| Purchased Gas: | | |
| Demand Costs: | \$592,766 | |
| Supply Costs: | \$2,119,016 | |
| Storage & Peaking Gas: | | |
| Demand, Capacity: | \$370,493 | |
| Commodity Costs: | \$29,837 | |
| Hedging (Gain)/Cost | \$0 | |
| Interruptible Included Above | \$0 | |
| Inventory Finance Charge | \$0 | |
| Capacity Release, & Asset Management | \$0 | |
| Total Anticipated Direct Cost of Gas | | <u>\$3,112,112</u> |
| <u>ANTICIPATED INDIRECT COST OF GAS</u> | | |
| Adjustments: | | |
| Prior Period Under/(Over) Collection | (\$65,925) | |
| Interest | (\$27,527) | |
| Refunds | \$0 | |
| <u>Interruptible Margins</u> | \$0 | |
| Total Adjustments | | (\$93,452) |
| Working Capital: | | |
| Total Anticipated Direct Cost of Gas | \$3,112,112 | |
| Working Capital Percentage | <u>0.1077%</u> | |
| Working Capital Allowance | \$3,352 | |
| Plus: Working Capital Reconciliation (Acct 182.11) | \$626 | |
| Total Working Capital Allowance | | \$3,977 |
| Bad Debt: | | |
| Bad Debt Allowance | \$11,146 | |
| Plus: Bad Debt Reconciliation (Acct 182.16) | (\$713) | |
| Total Bad Debt Allowance | | \$10,433 |
| Local Production and Storage Capacity | | \$0 |
| Miscellaneous Overhead-18.41% Allocated to the Summer Season | | \$94,406 |
| Total Anticipated Indirect Cost of Gas | | \$15,364 |
| Total Cost of Gas | | <u>\$3,127,475</u> |

Issued: September 18, 2017

Effective Date: May 1, 2018

Authorized by NHPUC Order No. _____, in Docket No. DG 18-____, dated _____, 2018

Issued By:


Senior Vice President

CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: November 1, 2017 - April 30, 2018

| (Col 1) | (Col 2) | (Col 3) |
|--|---------------------|---------------------------|
| Total Anticipated Direct Cost of Gas | \$24,032,363 | |
| Projected Prorated Sales (11/01/17 - 04/30/18) | 34,865,979 | |
| Direct Cost of Gas Rate | | \$0.6893 per therm |
| Demand Cost of Gas Rate | \$9,128,178 | \$0.2618 per therm |
| Commodity Cost of Gas Rate | <u>\$14,904,185</u> | <u>\$0.4275</u> per therm |
| Total Direct Cost of Gas Rate | \$37,966,081 | \$0.6893 per therm |
| Total Anticipated Indirect Cost of Gas | \$731,226 | |
| Projected Prorated Sales (11/01/17 - 04/30/18) | 34,865,979 | |
| Indirect Cost of Gas | | \$0.0210 per therm |
| TOTAL PERIOD AVERAGE COST OF GAS | | \$0.7103 per therm |

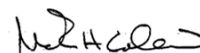
| | | |
|---|--------------------------|---------------------------|
| RESIDENTIAL COST OF GAS RATE -11/01/17 | COGwr | \$0.7103 per therm |
| | Maximum (COG+25%) | \$0.8879 |

| | | |
|---|--------------------------|---------------------------|
| COM/IND LOW WINTER USE COST OF GAS RATE - 11/01/17 | COGwl | \$0.6224 per therm |
| | Maximum (COG+25%) | \$0.7780 |

| | |
|--|-----------------|
| C&I HLF DEMAND COSTS ALLOCATED PER SMBA | \$349,557 |
| PLUS: RESIDENTIAL DEMAND REALLOCATION TO C&I HLF | <u>\$57,241</u> |
| C&I HLF TOTAL ADJUSTED DEMAND COSTS | \$406,798 |
| C&I HLF PROJECTED PRORATED SALES (11/01/17 - 04/30/18) | 2,448,624 |
| DEMAND COST OF GAS RATE | \$0.1661 |
| C&I HLF COMMODITY COSTS ALLOCATED PER SMBA | \$1,066,497 |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I HLF | <u>(\$584)</u> |
| C&I HLF TOTAL ADJUSTED COMMODITY COSTS | \$1,065,913 |
| C&I HLF PROJECTED PRORATED SALES (11/01/17 - 04/30/18) | 2,448,624 |
| COMMODITY COST OF GAS RATE | \$0.4353 |
| INDIRECT COST OF GAS | \$0.0210 |
| TOTAL C&I HLF COST OF GAS RATE | \$0.6224 |

| | | |
|--|--------------------------|---------------------------|
| COM/IND HIGH WINTER USE COST OF GAS RATE - 11/01/17 | COGwh | \$0.7236 per therm |
| | Maximum (COG+25%) | \$0.9045 |

| | |
|--|------------------|
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$3,841,918 |
| PLUS RESIDENTIAL DEMAND REALLOCATION TO C&I LLF | <u>\$629,123</u> |
| C&I LLF TOTAL ADJUSTED DEMAND COSTS | \$4,471,041 |
| C&I LLF PROJECTED PRORATED SALES (11/01/17 - 04/30/18) | 16,182,767 |
| DEMAND COST OF GAS RATE | \$0.2763 |
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$6,902,243 |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I LLF | <u>(\$3,782)</u> |
| C&I LLF TOTAL ADJUSTED COMMODITY COSTS | \$6,898,461 |
| C&I LLF PROJECTED PRORATED SALES (11/01/17 - 04/30/18) | 16,182,767 |
| COMMODITY COST OF GAS RATE | \$0.4263 |
| INDIRECT COST OF GAS | \$0.0210 |
| TOTAL C&I LLF COST OF GAS RATE | \$0.7236 |



CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: May 1, 2018 - October 31, 2018

| (Col 1) | (Col 2) | (Col 3) |
|--|--------------------|---------------------------|
| Total Anticipated Direct Cost of Gas | \$3,112,112 | |
| Projected Prorated Sales (05/01/18 - 10/31/18) | 7,869,571 | |
| Direct Cost of Gas Rate | | \$0.3955 per therm |
| Demand Cost of Gas Rate | \$963,258 | \$0.1224 per therm |
| Commodity Cost of Gas Rate | <u>\$2,148,854</u> | <u>\$0.2731</u> per therm |
| Total Direct Cost of Gas Rate | \$3,112,112 | \$0.3955 per therm |
| Total Anticipated Indirect Cost of Gas | \$15,364 | |
| Projected Prorated Sales (05/01/18 - 10/31/18) | 7,869,571 | |
| Indirect Cost of Gas | | \$0.0020 per therm |
| TOTAL PERIOD AVERAGE COST OF GAS | | \$0.3975 per therm |

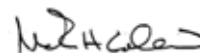
| | | |
|---|--------------------------|---------------------------|
| RESIDENTIAL COST OF GAS RATE -05/01/18 | COGwr | \$0.3975 per therm |
| | Maximum (COG+25%) | \$0.4969 |

| | | |
|---|--------------------------|---------------------------|
| COM/IND LOW WINTER USE COST OF GAS RATE - 05/01/18 | COGwl | \$0.3543 per therm |
| | Maximum (COG+25%) | \$0.4429 |

| | |
|--|-----------------|
| C&I HLF DEMAND COSTS ALLOCATED PER SMBA | \$125,955 |
| PLUS: RESIDENTIAL DEMAND RELOCATION TO C&I HLF | <u>\$13,376</u> |
| C&I HLF TOTAL ADJUSTED DEMAND COSTS | \$139,331 |
| C&I HLF PROJECTED PRORATED SALES (05/01/18 - 10/31/18) | 1,757,926 |
| DEMAND COST OF GAS RATE | \$0.0793 |
| C&I HLF COMMODITY COSTS ALLOCATED PER SMBA | \$480,017 |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I HLF | <u>(\$55)</u> |
| C&I HLF TOTAL ADJUSTED COMMODITY COSTS | \$479,961 |
| C&I HLF PROJECTED PRORATED SALES (05/01/18 - 10/31/18) | 1,757,926 |
| COMMODITY COST OF GAS RATE | \$0.2730 |
| INDIRECT COST OF GAS | \$0.0020 |
| TOTAL C&I HLF COST OF GAS RATE | \$0.3543 |

| | | |
|--|--------------------------|---------------------------|
| COM/IND HIGH WINTER USE COST OF GAS RATE - 05/01/18 | COGwh | \$0.4254 per therm |
| | Maximum (COG+25%) | \$0.5318 |

| | |
|--|-----------------|
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$368,794 |
| PLUS: RESIDENTIAL DEMAND REALLOCATION TO C&I LLF | <u>\$39,165</u> |
| C&I LLF TOTAL ADJUSTED DEMAND COSTS | \$407,959 |
| C&I LLF PROJECTED PRORATED SALES (05/01/18 - 10/31/18) | 2,713,210 |
| DEMAND COST OF GAS RATE | \$0.1504 |
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$740,865 |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I LLF | <u>(\$85)</u> |
| C&I LLF TOTAL ADJUSTED COMMODITY COSTS | \$740,780 |
| C&I LLF PROJECTED PRORATED SALES (05/01/18 - 10/31/18) | 2,713,210 |
| COMMODITY COST OF GAS RATE | \$0.2730 |
| INDIRECT COST OF GAS | \$0.0020 |
| TOTAL C&I LLF COST OF GAS RATE | \$0.4254 |



Local Delivery Adjustment Clause


| Rate Schedule | RLIARA | EEC | LRR | ERC | ITM | RCE | RPC | LDAC |
|---------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Residential Heating | \$0.0039 | \$0.0433 | \$0.0028 | \$0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0560 |
| Residential Non-Heating | \$0.0039 | \$0.0433 | \$0.0028 | \$0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0560 |
| Small C&I | \$0.0039 | \$0.0184 | \$0.0010 | \$0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0293 |
| Medium C&I | \$0.0039 | \$0.0184 | \$0.0010 | \$0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0293 |
| Large C&I | \$0.0039 | \$0.0184 | \$0.0010 | \$0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0293 |
| No Previous Sales Service | | | | | | | | |

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Title:

Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX A

Schedule of Administrative Fees and Charges

I. Supplier Balancing Charge: **\$0.75 per MMBtu** of Daily Imbalance Volumes

- Updated effective every November 1 to reflect the Company's latest balancing resources and associated capacity costs.
- Daily Imbalance Volumes represent the difference between ATV and ATV adjusted for actual EDDs.

II. Peaking Service Demand Charge: **\$ 35.51 per MMBtu** per MDPQ per month for November 2017 through April 2018.

- Updated effective every November 1 to reflect the Company's Peaking resources and associated costs.

III. Company Allowance Calculation: **1.26%** - Provided in Attachment 3 to Schedule 10

IV. Supplier Services and Associated Fees:

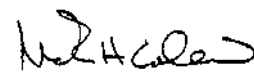
| <u>SERVICE</u> | <u>PRICING</u> |
|--|---|
| Pool Administration (required) Non-Daily Metered Pools only | • \$0.10/month/customer billed @ marketer level |
| Standard Passthrough Billing (required) | • \$0.60/customer/month billed @ marketer level |
| Standard Complete Billing (optional – Passthrough Billing fee not required if this service is elected) | • \$1.50/customer/month billed @ marketer level |
| Customer Administration (required) | • \$10/customer/switch billed @ marketer level |

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Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX C

Capacity Allocators

Capacity Allocators shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Capacity Allocators shall be applicable for capacity assignments during the period of November 1, 2017 through October 31, 2018.

Commercial and Industrial

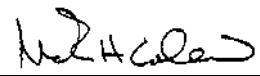
| | <u>High Winter Use</u> | <u>Low Winter Use</u> |
|-----------|------------------------|-----------------------|
| Pipeline: | 15.54% | 60.13% |
| Storage: | 31.09% | 14.67% |
| Peaking: | 53.37% | 25.20% |

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Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX D

**Firm Sales Service Re-Entry Fee Bill Adjustment
(continued)**

The Re-Entry Fee shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Firm Sales Service Re-Entry Fee Unit Charge shall be applicable for the period of November 1, 2017 through October 31, 2018.

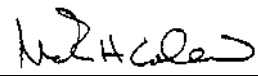
| | |
|---------------------------------------|--|
| Effective Dates: | November 1, 2017 – October 31, 2018 |
| | |
| Annual Average Unit Cost: | \$ 257.69 |
| 25% - Annual Charge for Re-Entry Fee: | \$ 64.42 |
| | |
| Monthly Unit Charge for Re-Entry Fee: | \$ 5.37 |

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Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS (continued)

Appendix D

**Re-entry Surcharge and Conversion Surcharge
(continued)**

D. Information to be Filed with the Commission:

As part of the annual Cost of Gas filing, the Company shall file with the Commission a report showing the number of customers assessed the Re-entry Surcharge and the Conversion Surcharge and the amount of revenue received for each charge through the prior April 30. Pursuant to the Company's Cost of Gas Clause, the Company will apply such revenues as credits to the Company's New Hampshire Division Cost of Gas.


The following Re-entry Surcharge and Conversion Surcharge shall be applicable for the periods of November 1, 2017 through April 30, 2018 and May 1, 2018 through October 2018.

| Effective Dates: | November 1, 2017 – April 30, 2018 | May 1, 2018 – October 30, 2018 |
|---|--|---|
| Re-entry Surcharge: | \$0.0082 per therm | \$0.0085 per therm |
| Conversion Surcharge, Low Load Factor (G-40, G-41, G-42): | \$0.0510 per therm | \$0.0085 per therm |
| Conversion Surcharge, High Load Factor (G-50, G-51, G-52): | \$0.1522 per therm | \$0.0085 per therm |

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Effective: November 1, 2017

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Title: 
Senior Vice President

Authorized by NHPUC Order No. in Docket No., dated.

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
WINTER SEASON RESIDENTIAL RATES

| | Winter Season November 2016 7 - April 2017 8 | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|---------------------------------------|---|---|---|--|
| Residential Heating | <u>Tariff Rate R 5:</u> Monthly Customer Charge First 50 therms All usage over 50 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$21.36 \$0.6239 \$0.6468 \$0.6403 \$0.5332 \$0.0489 \$0.0560 \$0.8286 \$0.7103 | \$21.36 \$0.6728 \$0.7028 \$0.5592 \$0.5892 | \$21.36 \$1.5014 \$1.4131 \$1.3878 \$1.2995 |
| Residential Heating Low income | <u>Tariff Rate R 10:</u> Monthly Customer Charge First 50 therms All usage over 50 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$8.54 \$0.2496 \$0.2725 \$0.2044 \$0.2270 \$0.0489 \$0.0560 \$0.8286 \$0.7103 | \$8.54 \$0.2985 \$0.3285 \$0.2530 \$0.2830 | \$8.54 \$1.1271 \$1.0388 \$1.0816 \$0.9933 |
| Residential Non-Heating | <u>Tariff Rate R 6:</u> Monthly Customer Charge First 10 therms All usage over 10 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$21.36 \$0.4214 \$0.4443 \$0.4214 \$0.4443 \$0.0489 \$0.0560 \$0.8286 \$0.7103 | \$21.36 \$0.4703 \$0.5003 \$0.4703 \$0.5003 | \$21.36 \$1.2989 \$1.2106 \$1.2989 \$1.2106 |
| Residential Non-Heating Low income | <u>Tariff Rate R 11:</u> Monthly Customer Charge First 10 therms All usage over 10 therms LDAC <u>Gas Cost Adjustment:</u> Cost of Gas | \$15.52 \$0.3496 \$0.3425 \$0.3496 \$0.3425 \$0.0489 \$0.0560 \$0.8286 \$0.7103 | \$15.52 \$0.3685 \$0.3985 \$0.3685 \$0.3985 | \$15.52 \$1.1974 \$1.1088 \$1.1974 \$1.1088 |

Issued: September 16, 2016-18, 2017

Effective Date: November 1, 2016-2017

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Title:

Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
SUMMER-SEASON RESIDENTIAL RATES

| Summer Season May 2017 8 - October 2017 8 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|--|---------------------------------|-------------------------------------|--|--|
| Residential Heating | <u>Tariff Rate R 5:</u> | | | |
| | Monthly Customer Charge | \$21.36 | \$21.36 | \$21.36 |
| | First 50 therms | \$0.5449 <u>\$0.5678</u> | \$0.5938 <u>\$0.6238</u> | \$0.9993 <u>\$1.0213</u> |
| | All usage over 50 therms | \$0.5449 <u>\$0.5678</u> | \$0.5938 <u>\$0.6238</u> | \$0.9993 <u>\$1.0213</u> |
| | LDAC | \$0.0489 <u>\$0.0560</u> | | |
| <u>Gas Cost Adjustment:</u> | | | | |
| Cost of Gas | | \$0.4055 <u>\$0.3975</u> | | |
| Residential Heating Low income | <u>Tariff Rate R 10:</u> | | | |
| | Monthly Customer Charge | \$8.54 | \$8.54 | \$8.54 |
| | First 50 therms | \$0.2179 <u>\$0.2408</u> | \$0.2668 <u>\$0.2968</u> | \$0.6723 <u>\$0.6943</u> |
| | All usage over 50 therms | \$0.2179 <u>\$0.2408</u> | \$0.2668 <u>\$0.2968</u> | \$0.6723 <u>\$0.6943</u> |
| | LDAC | \$0.0489 <u>\$0.0560</u> | | |
| <u>Gas Cost Adjustment:</u> | | | | |
| Cost of Gas | | \$0.4055 <u>\$0.3975</u> | | |
| Residential Non-Heating | <u>Tariff Rate R 6:</u> | | | |
| | Monthly Customer Charge | \$21.36 | \$21.36 | \$21.36 |
| | First 10 therms | \$0.4214 <u>\$0.4443</u> | \$0.4703 <u>\$0.5003</u> | \$0.8758 <u>\$0.8978</u> |
| | All usage over 10 therms | \$0.4214 <u>\$0.4443</u> | \$0.4703 <u>\$0.5003</u> | \$0.8758 <u>\$0.8978</u> |
| | LDAC | \$0.0489 <u>\$0.0560</u> | | |
| <u>Gas Cost Adjustment:</u> | | | | |
| Cost of Gas | | \$0.4055 <u>\$0.3975</u> | | |
| Residential Non-Heating Low income | <u>Tariff Rate R 11:</u> | | | |
| | Monthly Customer Charge | \$15.52 | \$15.52 | \$15.52 |
| | First 10 therms | \$0.3196 <u>\$0.3425</u> | \$0.3685 <u>\$0.3985</u> | \$0.7740 <u>\$0.7960</u> |
| | All usage over 10 therms | \$0.3196 <u>\$0.3425</u> | \$0.3685 <u>\$0.3985</u> | \$0.7740 <u>\$0.7960</u> |
| | LDAC | \$0.0489 <u>\$0.0560</u> | | |
| <u>Gas Cost Adjustment:</u> | | | | |
| Cost of Gas | | \$0.4055 <u>\$0.3975</u> | | |

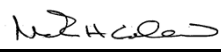
Issued:- September ~~16, 2016~~ 18, 2017

Effective Date: May 1, ~~2017~~ 2018

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Issued by:

Title:



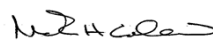
Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
WINTER SEASON RESIDENTIAL RATES

| Winter Season November 2016 7 - April 2017 8 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|---|---|-------------------------------------|--|--|
| C&I Low Annual/High Winter | Tariff Rate G 40: | | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$1.0335 <u>\$0.9373</u> |
| | All usage over 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$1.0335 <u>\$0.9373</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| C&I Low Annual/Low Winter | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.8424 <u>\$0.7236</u> | | |
| | Tariff Rate G 50: | | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$0.9440 <u>\$0.8361</u> |
| C&I Medium Annual/High Winter | All usage over 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$0.9440 <u>\$0.8361</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.7529 <u>\$0.6224</u> | | |
| | Tariff Rate G 41: | | | |
| C&I Medium Annual/Low Winter | Monthly Customer Charge | \$196.73 | \$196.73 | \$196.73 |
| | All usage | \$0.2098 <u>\$0.2327</u> | \$0.2394 <u>\$0.2620</u> | \$1.0818 <u>\$0.9856</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.8424 <u>\$0.7236</u> | | |
| C&I High Annual/High Winter | Tariff Rate G 51: | | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 | \$196.73 |
| | First 1,000 <u>1,300</u> therms | \$0.1520 <u>\$0.1749</u> | \$0.1816 <u>\$0.2042</u> | \$0.9345 <u>\$0.8266</u> |
| | All usage over 1,000 <u>1,300</u> therms | \$0.1238 <u>\$0.1467</u> | \$0.1534 <u>\$0.1760</u> | \$0.9063 <u>\$0.7984</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| C&I High Annual/Low Winter | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.7529 <u>\$0.6224</u> | | |
| | Tariff Rate G 42: | | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.1764 <u>\$0.1993</u> | \$0.2060 <u>\$0.2286</u> | \$1.0484 <u>\$0.9522</u> |
| C&I High Annual/Low Winter | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.8424 <u>\$0.7236</u> | | |
| | Tariff Rate G 52: | | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 | \$1,124.19 |
| C&I High Annual/Low Winter | All usage | \$0.1541 <u>\$0.1770</u> | \$0.1837 <u>\$0.2063</u> | \$0.9366 <u>\$0.8287</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.7529 <u>\$0.6224</u> | | |
| | Tariff Rate G 52: | | | |

Issued: September ~~16, 2016~~ 18, 2017
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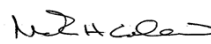

Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
SUMMER-SEASON RESIDENTIAL RATES

| Summer Season November 2016 7 - April 2017 8 | | Tariff Rates | Total Delivery Rates (Includes LDAC) | Total Billed Rates Tariff Rates, LDAC Plus Cost of Gas |
|---|---|-------------------------------------|--|--|
| C&I Low Annual/High Winter | Tariff Rate G 40: | | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$0.6376 <u>\$0.6391</u> |
| | All usage over 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$0.6376 <u>\$0.6391</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| C&I Low Annual/Low Winter | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.4465 <u>\$0.4254</u> | | |
| | | | | |
| | | | | |
| | | | | |
| C&I Medium Annual/High Winter | Tariff Rate G 50: | | | |
| | Monthly Customer Charge | \$67.45 | \$67.45 | \$67.45 |
| | First 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$0.5500 <u>\$0.5680</u> |
| | All usage over 75 therms | \$0.1615 <u>\$0.1844</u> | \$0.1911 <u>\$0.2137</u> | \$0.5500 <u>\$0.5680</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| C&I Medium Annual/Low Winter | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.3589 <u>\$0.3543</u> | | |
| | | | | |
| | | | | |
| | | | | |
| C&I High Annual/High Winter | Tariff Rate G 41: | | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 | \$196.73 |
| | All usage | \$0.1622 <u>\$0.1851</u> | \$0.1918 <u>\$0.2144</u> | \$0.6383 <u>\$0.6398</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| C&I High Annual/Low Winter | Cost of Gas | \$0.4465 <u>\$0.4254</u> | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| C&I Medium Annual/High Winter | Tariff Rate G 51: | | | |
| | Monthly Customer Charge | \$196.73 | \$196.73 | \$196.73 |
| | First 1,000 <u>1,300</u> therms | \$0.1183 <u>\$0.1412</u> | \$0.1479 <u>\$0.1705</u> | \$0.5068 <u>\$0.5248</u> |
| | All usage over 1,000 <u>1,300</u> therms | \$0.0958 <u>\$0.1187</u> | \$0.1254 <u>\$0.1480</u> | \$0.4843 <u>\$0.5023</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| C&I Medium Annual/Low Winter | Gas Cost Adjustment: | | | |
| | Cost of Gas | \$0.3589 <u>\$0.3543</u> | | |
| | | | | |
| | | | | |
| | | | | |
| C&I High Annual/Low Winter | Tariff Rate G 42: | | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.1066 <u>\$0.1295</u> | \$0.1362 <u>\$0.1588</u> | \$0.5827 <u>\$0.5842</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| C&I High Annual/High Winter | Cost of Gas | \$0.4465 <u>\$0.4254</u> | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| C&I High Annual/Low Winter | Tariff Rate G 52: | | | |
| | Monthly Customer Charge | \$1,124.19 | \$1,124.19 | \$1,124.19 |
| | All usage | \$0.0707 <u>\$0.0936</u> | \$0.1003 <u>\$0.1229</u> | \$0.4592 <u>\$0.4772</u> |
| | LDAC | \$0.0296 <u>\$0.0293</u> | | |
| | Gas Cost Adjustment: | | | |
| C&I High Annual/High Winter | Cost of Gas | \$0.3589 <u>\$0.3543</u> | | |
| | | | | |
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| | | | | |
| | | | | |

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Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
WINTER SEASON RESIDENTIAL RATES

| Winter Season November 2016 - May 2017 November 2017 - May 2018 | | Tariff Rates | | Total Delivery Rates (Includes LDAC) | |
|---|---------------------------------|---------------------|-----------------|---|-----------------|
| C&I Low Annual/High Winter | <u>Tariff Rate T 40:</u> | | | | |
| | Monthly Customer Charge | \$67.45 | | \$67.45 | |
| | First 75 therms | \$0.1615 | <u>\$0.1844</u> | \$0.1911 | <u>\$0.2137</u> |
| | All usage over 75 therms | \$0.1615 | <u>\$0.1844</u> | \$0.1911 | <u>\$0.2137</u> |
| | LDAC | \$0.0296 | <u>\$0.0293</u> | | |
| C&I Low Annual/Low Winter | <u>Tariff Rate T 50:</u> | | | | |
| | Monthly Customer Charge | \$67.45 | | \$67.45 | |
| | First 75 therms | \$0.1615 | <u>\$0.1844</u> | \$0.1911 | <u>\$0.2137</u> |
| | All usage over 75 therms | \$0.1615 | <u>\$0.1844</u> | \$0.1911 | <u>\$0.2137</u> |
| | LDAC | \$0.0296 | <u>\$0.0293</u> | | |
| C&I Medium Annual/High Winter | <u>Tariff Rate T 41:</u> | | | | |
| | Monthly Customer Charge | \$196.73 | | \$196.73 | |
| | All usage | \$0.2098 | <u>\$0.2327</u> | \$0.2394 | <u>\$0.2620</u> |
| | LDAC | \$0.0296 | <u>\$0.0293</u> | | |
| C&I Medium Annual/Low Winter | <u>Tariff Rate T 51:</u> | | | | |
| | Monthly Customer Charge | \$196.73 | | \$196.73 | |
| | First 1,300 therms | \$0.1520 | <u>\$0.1749</u> | \$0.1816 | <u>\$0.2042</u> |
| | All usage over 1,300 therms | \$0.1238 | <u>\$0.1467</u> | \$0.1534 | <u>\$0.1760</u> |
| | LDAC | \$0.0296 | <u>\$0.0293</u> | | |
| C&I High Annual/High Winter | <u>Tariff Rate T 42:</u> | | | | |
| | Monthly Customer Charge | \$1,124.19 | | \$1,124.19 | |
| | All usage | \$0.1764 | <u>\$0.1993</u> | \$0.2060 | <u>\$0.2286</u> |
| | LDAC | \$0.0296 | <u>\$0.0293</u> | | |
| C&I High Annual/Low Winter | <u>Tariff Rate G 52:</u> | | | | |
| | Monthly Customer Charge | \$1,124.19 | | \$1,124.19 | |
| | All usage | \$0.1541 | <u>\$0.1770</u> | \$0.1837 | <u>\$0.2063</u> |
| | LDAC | \$0.0296 | <u>\$0.0293</u> | | |
| C&I Interruptible Transportation | <u>Tariff Rate IT:</u> | | | | |
| | Monthly Customer Charge | \$170.21 | | \$170.21 | |
| | First 20,000 therms | \$0.1299 | | \$0.1299 | |
| | All usage over 20,000 therms | \$0.1108 | | \$0.1108 | |

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Senior Vice President

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
SUMMER-SEASON RESIDENTIAL RATES

| Summer Season May 2017 8 - October 2017 8 | | Tariff Rates | Total Delivery Rates (Includes LDAC) |
|--|--|---|--|
| C&I Low Annual/High Winter | <u>Tariff Rate T 40:</u> Monthly Customer Charge First 75 therms All usage over 75 therms LDAC | \$67.45 \$0.1615 <u>\$0.1844</u> \$0.1615 <u>\$0.1844</u> \$0.0296 <u>\$0.0293</u> | \$67.45 \$0.1911 <u>\$0.2137</u> \$0.1911 <u>\$0.2137</u> |
| C&I Low Annual/Low Winter | <u>Tariff Rate T 50:</u> Monthly Customer Charge First 75 therms All usage over 75 therms LDAC | \$67.45 \$0.1615 <u>\$0.1844</u> \$0.1615 <u>\$0.1844</u> \$0.0296 <u>\$0.0293</u> | \$67.45 \$0.1911 <u>\$0.2137</u> \$0.1911 <u>\$0.2137</u> |
| C&I Medium Annual/High Winter | <u>Tariff Rate T 41:</u> Monthly Customer Charge All usage LDAC | \$196.73 \$0.1622 <u>\$0.1851</u> \$0.0296 <u>\$0.0293</u> | \$196.73 \$0.1918 <u>\$0.2144</u> |
| C&I Medium Annual/Low Winter | <u>Tariff Rate T 51:</u> Monthly Customer Charge First 1,000 therms All usage over 1,000 therms LDAC | \$196.73 \$0.1183 <u>\$0.1412</u> \$0.0925 <u>\$0.1154</u> \$0.0296 <u>\$0.0293</u> | \$196.73 \$0.1479 <u>\$0.1705</u> \$0.1221 <u>\$0.1447</u> |
| C&I High Annual/High Winter | <u>Tariff Rate T 42:</u> Monthly Customer Charge All usage LDAC | \$1,124.19 \$0.1066 <u>\$0.1295</u> \$0.0296 <u>\$0.0293</u> | \$1,124.19 \$0.1362 <u>\$0.1588</u> |
| C&I High Annual/Low Winter | <u>Tariff Rate G 52:</u> Monthly Customer Charge All usage LDAC | \$1,124.19 \$0.0707 <u>\$0.0936</u> \$0.0296 <u>\$0.0293</u> | \$1,124.19 \$0.1003 <u>\$0.1229</u> |
| C&I Interruptible Transportation | <u>Tariff Rate IT:</u> Monthly Customer Charge First 20,000 therms All usage over 20,000 therms | \$170.21 \$0.0407 \$0.0347 | \$170.21 \$0.0407 \$0.0347 |

Issued: - September 16, 2016 18, 2017

Effective Date: May 1, 2016-2018

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Senior Vice President

Anticipated Cost of Gas

New Hampshire Division

Period Covered: November 1, 2016~~7~~ - October 31, 2017~~8~~

(Col 1)

(Col 2)

(Col 3)

ANTICIPATED DIRECT COST OF GAS

Purchased Gas:

| | | |
|---------------|-------------------------|--------------|
| Demand Costs: | \$ 2,760,644 | \$ 2,736,659 |
| Supply Costs: | \$ 9,964,565 | \$ 8,821,653 |

Storage & Peaking Gas:

| | | |
|-------------------|-------------------------|--------------|
| Demand, Capacity: | \$ 9,240,209 | \$ 8,330,279 |
| Commodity Costs: | \$ 3,496,207 | \$ 5,967,050 |

| | | |
|---------------------|----------------------|------------|
| Hedging (Gain)/Loss | \$ 64,809 | \$ 112,028 |
|---------------------|----------------------|------------|

| | | |
|------------------------------|--------------------------|------|
| Interruptible Included Above | \$ | \$ - |
|------------------------------|--------------------------|------|

| | | |
|--------------------------|---------------------|----------|
| Inventory Finance Charge | \$ 2,038 | \$ 3,454 |
|--------------------------|---------------------|----------|

| | | |
|------------------|---------------------------|----------------|
| Capacity Release | \$ (3,672,857) | \$ (1,894,561) |
|------------------|---------------------------|----------------|

| | | |
|---|----|----------|
| Off-system Peaking Demand Cost Adjustment | \$ | (44,199) |
|---|----|----------|

| | | |
|---|--------------------------|---------------|
| Total Anticipated Direct Cost of Gas | \$ 21,855,615 | \$ 24,032,363 |
|---|--------------------------|---------------|

ANTICIPATED INDIRECT COST OF GAS

Adjustments:

| | | |
|--------------------------------------|--------------------------|--------------|
| Prior Period Under/(Over) Collection | \$ 850,112 | \$ (292,077) |
| NH PUC Consultant Costs | \$ 20,828 | |
| Interest | \$ (901) | \$ (25,703) |
| Refunds | \$ | \$ - |
| <u>Interruptible Margins</u> | \$ | \$ - |
| Total Adjustments | \$ 870,039 | \$ (317,780) |

Working Capital:

| | | |
|--|--------------------------|----------------|
| Total Anticipated Direct Cost of Gas | \$ 21,855,615 | \$ 24,032,363 |
| Working Capital Percentage | 0.887% | <u>0.1077%</u> |
| Working Capital Allowance | \$ 19,386 | \$ 25,884 |
| Plus: Working Capital Reconciliation (Acct 182.11) | \$ 651 | \$ 2,771 |
| Total Working Capital Allowance | \$ 20,037 | \$ 28,656 |

Bad Debt:

| | | |
|---|-----------------------|------------|
| Bad Debt Allowance | \$ 187,199 | \$ 184,403 |
| Plus: Bad Debt Reconciliation (Acct 182.16) | \$ 82,676 | \$ (3,161) |
| Total Bad Debt Allowance | \$ 269,875 | \$ 181,243 |

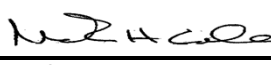
| | | |
|--|-----------------------|------------|
| Local Production and Storage Capacity | \$ 420,658 | \$ 420,658 |
|--|-----------------------|------------|

| | | |
|---|-----------------------|------------|
| Miscellaneous Overhead-22.99^{79.76}% Allocated to Summer Winter Season | \$ 408,908 | \$ 418,262 |
|---|-----------------------|------------|

| | | |
|---|-------------------------|------------|
| Total Anticipated Indirect Cost of Gas | \$ 1,989,516 | \$ 731,039 |
|---|-------------------------|------------|

| | | |
|--------------------------|--------------------------|---------------|
| Total Cost of Gas | \$ 23,845,132 | \$ 24,763,402 |
|--------------------------|--------------------------|---------------|

Issued: ~~September 16, 2016~~ September 18, 2017
Effective Date: November 1, 2016~~7~~

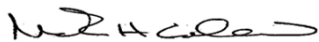
Issued By: 
Senior Vice President

| Anticipated Cost of Gas | | | | |
|---|-------------|-------------|-------------|-------------|
| New Hampshire Division | | | | |
| Period Covered: May 1, 20178 - October 31, 20178 | | | | |
| (Col 1) | (Col 2) | (Col 2) | (Col 3) | (Col 3) |
| ANTICIPATED DIRECT COST OF GAS | | | | |
| Purchased Gas: | | | | |
| Demand Costs: | \$437,194 | \$592,766 | | |
| Supply Costs: | \$2,032,100 | \$2,119,016 | | |
| Storage & Peaking Gas: | | | | |
| Demand, Capacity: | \$401,228 | \$370,493 | | |
| Commodity Costs: | \$29,565 | \$29,837 | | |
| Hedging (Gain)/Cost | \$0 | \$0 | | |
| Interruptible Included Above | \$0 | \$0 | | |
| Inventory Finance Charge | \$0 | \$0 | | |
| Capacity Release, & Asset Management | \$0 | \$0 | | |
| Total Anticipated Direct Cost of Gas | | | \$2,900,087 | \$3,112,112 |
| ANTICIPATED INDIRECT COST OF GAS | | | | |
| Adjustments: | | | | |
| Prior Period Under/(Over) Collection | \$215,716 | (\$65,925) | | |
| NH PUC Consultant Costs | \$2,169 | \$0 | | |
| Interest | (\$17,900) | (\$27,527) | | |
| Refunds | \$0 | \$0 | | |
| Interruptible Margins | \$0 | \$0 | | |
| Total Adjustments | | | \$199,985 | (\$93,452) |
| Working Capital: | | | | |
| Total Anticipated Direct Cost of Gas | \$2,900,087 | \$3,112,112 | | |
| Working Capital Percentage | 0.0887% | \$0 | | |
| Working Capital Allowance | \$2,572 | \$3,352 | | |
| Plus: Working Capital Reconciliation (Acct 182.11) | \$165 | \$626 | | |
| Total Working Capital Allowance | | | \$2,738 | \$3,977 |
| Bad Debt: | | | | |
| Bad Debt Allowance | \$18,846 | \$11,146 | | |
| Plus: Bad Debt Reconciliation (Acct 182.16) | \$20,979 | (\$713) | | |
| Total Bad Debt Allowance | | | \$39,825 | \$10,433 |
| Local Production and Storage Capacity | | | \$0 | \$0 |
| Miscellaneous Overhead-20.2418.41% Allocated to the Summer Season | | | \$103,760 | \$94,406 |
| Total Anticipated Indirect Cost of Gas | | | \$346,308 | \$15,364 |
| Total Cost of Gas | | | \$3,246,395 | \$3,127,475 |

Issued: September 16, 2016-18, 2017

Effective Date: May 1, 2017-2018

Authorized by NHPUC Order No. _____, in Docket No. DG 17-_____, dated _____, 2017


Senior Vice President

CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: November 1, 2016 - April 30, 2017

| (Col 1) | (Col 2) | (Col 3) | |
|--|---------------------|---------------------|------------------------------------|
| Total Anticipated Direct Cost of Gas | \$21,855,615 | \$24,032,363 | |
| Projected Prorated Sales (11/01/16 - 04/30/17) (11/01/17 - 04/30/18) | \$1,549,237 | \$4,865,979 | |
| Direct Cost of Gas Rate | | | \$0.6927 \$0.6893 per therm |
| Demand Cost of Gas Rate | \$8,327,997 | \$9,128,178 | \$0.2640 \$0.2618 per therm |
| Commodity Cost of Gas Rate | \$13,527,619 | \$14,904,185 | \$0.4287 \$0.4275 per therm |
| Total Direct Cost of Gas Rate | \$21,855,615 | \$24,032,363 | \$0.6927 \$0.6893 per therm |
| Total Anticipated Indirect Cost of Gas | \$1,989,516 | \$731,226 | |
| Projected Prorated Sales (11/01/16 - 04/30/17) (11/01/17 - 04/30/18) | \$1,549,237 | \$4,865,979 | |
| Indirect Cost of Gas | | | \$0.0634 \$0.0210 per therm |
| TOTAL PERIOD AVERAGE COST OF GAS | | | \$0.7558 \$0.7103 per therm |
| Period ending over-collection as determined on 11/21/16 | | | |
| Projected sales (12/01/16 - 04/30/17) | (\$672,842) | | |
| Per unit change in Cost of Gas (12/01/16 - 04/30/17) | 27,653,599 | | |
| Over-collection w/o rate adjustment as contained in NUI's COG Report dated November 21, 2016 | (\$0.0243) | | |
| Period Ending over-collection as determined on 12/16/16 | | | |
| Projected Sales (01/01/17 - 04/30/17) | \$870,133 | | |
| Per unit change in Cost of Gas (01/01/17 - 04/30/17) | 22,082,929 | | |
| Over-collection w/o rate adjustment as contained in NUI's COG Report dated December 16, 2016 | \$0.0394 | | |
| Period Ending over-collection as determined on 02/22/17 | | | |
| Projected Sales (03/01/17 - 04/30/17) | (\$875,279) | | |
| Per unit change in Cost of Gas (03/01/17 - 04/30/17) | 8,147,233 | | |
| Over-collection w/o rate adjustment as contained in NUI's COG Report dated February 22, 2017 | (\$0.1074) | | |
| Period Ending over-collection as determined on 03/24/17 | | | |
| Projected Sales (04/01/17 - 04/30/17) | \$481,366 | | |
| Per unit change in Cost of Gas (04/01/17 - 04/30/17) | 2,913,032 | | |
| Over-collection w/o rate adjustment as contained in NUI's COG Report dated March 24, 2017 | \$0.1652 | | |
| RESIDENTIAL COST OF GAS RATE - 04/01/17-11/01/17 | COGwr | \$0.8286 | \$0.7103 per therm |
| | Maximum (COG+25%) | \$0.9448 | \$0.8879 |
| RESIDENTIAL COST OF GAS RATE - 11/01/16 | | | \$0.7558 |
| CHANGE IN PER UNIT COST | | | (\$0.0243) |
| RESIDENTIAL COST OF GAS RATE - 12/01/16 | | | \$0.7315 |
| CHANGE IN PER UNIT COST | | | \$0.0394 |
| RESIDENTIAL COST OF GAS RATE - 01/01/17 | | | \$0.7709 |
| CHANGE IN PER UNIT COST | | | (\$0.1074) |
| RESIDENTIAL COST OF GAS RATE - 03/01/17 | | | \$0.6634 |
| CHANGE IN PER UNIT COST | | | \$0.1652 |
| RESIDENTIAL COST OF GAS RATE - 04/01/17 | | | \$0.8286 |
| COM/IND LOW WINTER USE COST OF GAS RATE - 04/01/17-11/01/17 | COGwl | \$0.7529 | \$0.6380 per therm |
| | Maximum (COG+25%) | \$0.8501 | \$0.7975 |
| COM/IND LOW WINTER USE COST OF GAS RATE - 01/01/16 | | | \$0.6801 |
| CHANGE IN PER UNIT COST | | | (\$0.0243) |
| COM/IND LOW WINTER USE COST OF GAS RATE - 12/01/16 | | | \$0.6558 |
| CHANGE IN PER UNIT COST | | | \$0.0394 |
| COM/IND LOW WINTER USE COST OF GAS RATE - 01/01/17 | | | \$0.6952 |
| CHANGE IN PER UNIT COST | | | (\$0.1074) |
| COM/IND LOW WINTER USE COST OF GAS RATE - 03/01/17 | | | \$0.5877 |
| CHANGE IN PER UNIT COST | | | \$0.1652 |
| COM/IND LOW WINTER USE COST OF GAS RATE - 04/01/17 | | | \$0.7529 |
| C&I HLF DEMAND COSTS ALLOCATED PER SMBA | \$382,221 | | |
| PLUS: RESIDENTIAL DEMAND RELOCATION TO C&I HLF | \$66,032 | | |
| C&I HLF TOTAL ADJUSTED DEMAND COSTS | \$448,254 | | |
| C&I HLF PROJECTED PRORATED SALES (11/01/16-04/30/17) | 2,570,611 | | |
| DEMAND COST OF GAS RATE | \$0.1744 | | |
| C&I HLF COMMODITY COSTS ALLOCATED PER SMBA | \$1,139,040 | | |
| PLUS: RESIDENTIAL COMMODITY COSTS | (\$1,261) | | |
| C&I HLF TOTAL ADJUSTED COMMODITY COSTS | \$1,137,779 | | |
| C&I HLF PROJECTED PRORATED SALES (11/01/16-04/30/17) | 2,570,611 | | |
| COMMODITY COST OF GAS RATE | \$0.4426 | | |
| INDIRECT COST OF GAS | \$0.0210 | | |
| TOTAL C&I HLF COST OF GAS RATE | \$0.6380 | | |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 04/01/17-11/01/17 | COGwh | \$0.8424 | \$0.7275 per therm |
| | Maximum (COG+25%) | \$0.9620 | \$0.9094 |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 01/01/16 | | | \$0.7696 |
| CHANGE IN PER UNIT COST | | | (\$0.0243) |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 12/01/16 | | | \$0.7453 |
| CHANGE IN PER UNIT COST | | | \$0.0394 |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 01/01/17 | | | \$0.7847 |
| CHANGE IN PER UNIT COST | | | (\$0.1074) |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 03/01/17 | | | \$0.6772 |
| CHANGE IN PER UNIT COST | | | \$0.1652 |
| COM/IND HIGH WINTER USE COST OF GAS RATE - 04/01/17 | | | \$0.8424 |
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$3,393,311 | | |
| PLUS: RESIDENTIAL DEMAND REALLOCATION TO C&I LLF | \$586,225 | | |
| C&I LLF TOTAL ADJUSTED DEMAND COSTS | \$3,979,536 | | |
| C&I LLF PROJECTED PRORATED SALES (11/01/16-04/30/17) | 14,203,338 | | |
| DEMAND COST OF GAS RATE | \$0.2802 | | |
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$6,061,232 | | |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I LLF | (\$6,710) | | |
| C&I LLF TOTAL ADJUSTED COMMODITY COSTS | \$6,054,521 | | |
| C&I LLF PROJECTED PRORATED SALES (11/01/16-04/30/17) | 14,203,338 | | |
| COMMODITY COST OF GAS RATE | \$0.4263 | | |
| INDIRECT COST OF GAS | \$0.0210 | | |
| TOTAL C&I LLF COST OF GAS RATE | \$0.7275 | | |

CALCULATION OF FIRM SALES COST OF GAS RATE

Period Covered: May 1, 2017~~8~~ - October 31, 2017~~8~~

| (Col 1) | (Col 2) | (Col 2) | (Col 3) | (Col 3) |
|--|-------------|-------------|-----------------|---------------------------|
| Total Anticipated Direct Cost of Gas | \$2,900,087 | \$3,112,112 | | |
| Projected Prorated Sales (05/01/17 - 10/31/17) (05/01/18 - 10/31/18) | 8,005,603 | 7,869,571 | | |
| Direct Cost of Gas Rate | | | \$0.3623 | \$0.3955 per therm |
| Demand Cost of Gas Rate | \$838,422 | \$963,258 | \$0.1047 | \$0.1224 per therm |
| Commodity Cost of Gas Rate | \$2,061,665 | \$2,148,854 | \$0.2676 | \$0.2731 per therm |
| Total Direct Cost of Gas Rate | \$2,900,087 | \$3,112,112 | \$0.3622 | \$0.3955 per therm |
| Total Anticipated Indirect Cost of Gas | \$346,308 | \$15,364 | | |
| Projected Prorated Sales (05/01/17 - 10/31/17) (05/01/18 - 10/31/18) | 8,005,603 | 7,869,571 | | |
| Indirect Cost of Gas | | | \$0.0433 | \$0.0020 per therm |
| TOTAL PERIOD AVERAGE COST OF GAS | | | \$0.4055 | \$0.3975 per therm |

| | | | | |
|--|--------------------------|-----------------|-----------------|------------------|
| RESIDENTIAL COST OF GAS RATE - 05/01/178 | COGwr | \$0.4055 | \$0.3975 | per therm |
| | Maximum (COG+25%) | \$0.5069 | | |

| | | | | |
|---|--------------------------|-----------------|-----------------|------------------|
| COM/IND LOW WINTER USE COST OF GAS RATE - 05/01/178 | COGwl | \$0.3589 | \$0.3543 | per therm |
| | Maximum (COG+25%) | \$0.4486 | | |

| | | |
|---|-----------------|-----------------|
| C&I HLF DEMAND COSTS ALLOCATED PER SMBA | \$108,191 | \$125,955 |
| PLUS: RESIDENTIAL DEMAND RELOCATION TO C&I HLF | \$16,122 | \$13,376 |
| C&I HLF TOTAL ADJUSTED DEMAND COSTS | \$124,313 | \$139,331 |
| C&I HLF PROJECTED PRORATED SALES (05/01/17 8 - 10/31/17 8) | 2,140,549 | 1,757,926 |
| DEMAND COST OF GAS RATE | \$0.0581 | \$0.0793 |
| C&I HLF COMMODITY COSTS ALLOCATED PER SMBA | \$551,251 | \$480,017 |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I HLF | \$44 | (\$55) |
| C&I HLF TOTAL ADJUSTED COMMODITY COSTS | \$551,295 | \$479,961 |
| C&I HLF PROJECTED PRORATED SALES (05/01/17 8 - 10/31/17 8) | 2,140,549 | 1,757,926 |
| COMMODITY COST OF GAS RATE | \$0.2575 | \$0.2730 |
| INDIRECT COST OF GAS | \$0.0433 | \$0.0020 |
| TOTAL C&I HLF COST OF GAS RATE | \$0.3589 | \$0.3543 |

| | | | | |
|--|--------------------------|-----------------|-----------------|------------------|
| COM/IND HIGH WINTER USE COST OF GAS RATE - 05/01/178 | COGwh | \$0.4465 | \$0.4254 | per therm |
| | Maximum (COG+25%) | \$0.5581 | | |

| | | |
|---|-----------------|-----------------|
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$309,243 | \$368,794 |
| PLUS: RESIDENTIAL DEMAND REALLOCATION TO C&I LLF | \$46,083 | \$39,165 |
| C&I LLF TOTAL ADJUSTED DEMAND COSTS | \$355,326 | \$407,959 |
| C&I LLF PROJECTED PRORATED SALES (05/01/17 8 - 10/31/17 8) | 2,438,282 | 2,713,210 |
| DEMAND COST OF GAS RATE | \$0.1457 | \$0.1504 |
| C&I LLF COMMODITY COSTS ALLOCATED PER SMBA | \$627,925 | \$740,865 |
| PLUS: RESIDENTIAL COMMODITY REALLOCATION TO C&I LLF | \$51 | (\$85) |
| C&I LLF TOTAL ADJUSTED COMMODITY COSTS | \$627,976 | \$740,780 |
| C&I LLF PROJECTED PRORATED SALES (05/01/17 8 - 10/31/17 8) | 2,438,282 | 2,713,210 |
| COMMODITY COST OF GAS RATE | \$0.2575 | \$0.2730 |
| INDIRECT COST OF GAS | \$0.0433 | \$0.0020 |
| TOTAL C&I LLF COST OF GAS RATE | \$0.4465 | \$0.4254 |

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Senior Vice President

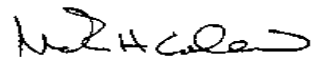
Local Delivery Adjustment Clause

| Rate Schedule | RLIARA | DSM EEC | LRR | ERC | ITM | RCE | RPC | LDAC |
|---------------------------|-----------------|-----------------|-----------------|-----------------|----------|----------|----------|-----------------|
| Residential Heating | \$0.0096 0.0039 | \$0.0331 0.0433 | \$0.0006 0.0028 | \$0.0056 0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0489 0.0560 |
| Residential Non-Heating | \$0.0096 0.0039 | \$0.0331 0.0433 | \$0.0006 0.0028 | \$0.0056 0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0489 0.0560 |
| Small C&I | \$0.0096 0.0039 | \$0.0142 0.0184 | \$0.0002 0.0010 | \$0.0056 0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0296 0.0293 |
| Medium C&I | \$0.0096 0.0039 | \$0.0142 0.0184 | \$0.0002 0.0010 | \$0.0056 0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0296 0.0293 |
| Large C&I | \$0.0096 0.0039 | \$0.0142 0.0184 | \$0.0002 0.0010 | \$0.0056 0.0060 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0296 0.0293 |
| No Previous Sales Service | | | | | | | | |

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VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX A

Schedule of Administrative Fees and Charges

I. Supplier Balancing Charge: ~~\$0.7775~~ **per MMBtu** of Daily Imbalance Volumes

- Updated effective every November 1 to reflect the Company's latest balancing resources and associated capacity costs.
- Daily Imbalance Volumes represent the difference between ATV and ATV adjusted for actual EDDs.

II. Peaking Service Demand Charge: ~~\$ 20.82~~ **35.51 per MMBtu** per MDPQ per month for November ~~2016-2017~~ through April ~~2017~~**2018**.

- Updated effective every November 1 to reflect the Company's Peaking resources and associated costs.

III. Company Allowance Calculation: ~~1.221~~ **1.26%** - Provided in Attachment 3 to Schedule 10

IV. Supplier Services and Associated Fees:

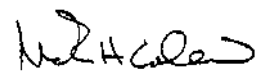
| <u>SERVICE</u> | <u>PRICING</u> |
|--|---|
| Pool Administration (required) Non-Daily Metered Pools only | • \$0.10/month/customer billed @ marketer level |
| Standard Passthrough Billing (required) | • \$0.60/customer/month billed @ marketer level |
| Standard Complete Billing (optional – Passthrough Billing fee not required if this service is elected) | • \$1.50/customer/month billed @ marketer level |
| Customer Administration (required) | • \$10/customer/switch billed @ marketer level |

Issued: September 1~~86~~, 201~~67~~

Effective: November 1, 201~~67~~

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Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX C

Capacity Allocators

Capacity Allocators shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Capacity Allocators shall be applicable for capacity assignments during the period of November 1, ~~2016~~2017 through October 31, ~~2017~~2018.

Commercial and Industrial

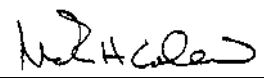
| | <u>High Winter Use</u> | <u>Low Winter Use</u> |
|-----------|---------------------------------|---------------------------------|
| Pipeline: | 28.53 <u>15.54</u> % | 57.40 <u>60.13</u> % |
| Storage: | 31.01 <u>31.09</u> % | 18.48 <u>14.67</u> % |
| Peaking: | 40.46 <u>53.37</u> % | 24.12 <u>25.20</u> % |

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Effective: November 1, ~~2016~~ 2017

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Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX D

**Firm Sales Service Re-Entry Fee Bill Adjustment
(continued)**

The Re-Entry Fee shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Firm Sales Service Re-Entry Fee Unit Charge shall be applicable for the period of November 1, ~~2016~~2017 through October 31, ~~2017~~2018.

| | |
|---------------------------------------|--|
| Effective Dates: | November 1, 2016<u>2017</u> – October 31, 2017<u>2018</u> |
| | |
| Annual Average Unit Cost: | \$240.33 <u>257.69</u> |
| 25% - Annual Charge for Re-Entry Fee: | \$60.08 <u>64.42</u> |
| | |
| Monthly Unit Charge for Re-Entry Fee: | \$5.01 <u>5.37</u> |

Issued: September ~~16~~18, ~~2016~~2017

Effective: November 1, ~~2016~~2017

Authorized by NHPUC Order No. _____ in Docket No. DG ~~16-17~~ - ____, dated _____.

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Senior Vice President

VII. DELIVERY SERVICE TERMS AND CONDITIONS

APPENDIX D

Firm Sales Service Re-Entry Fee Bill Adjustment
(continued)

~~The Re-Entry Fee shall be calculated and filed with the Commission each year with the Winter Cost of Gas filing. The following Firm Sales Service Re-Entry Fee Unit Charge shall be applicable for the period of November 1, 2017 through October 31, 2018.~~

| | |
|--|--|
| Effective Dates: | November 1, 2017—October 31, 2018 |
| | |
| Annual Average Unit Cost: | \$ 262.99 |
| 25%—Annual Charge for Re-Entry Fee: | \$ 65.75 |
| | |
| Monthly Unit Charge for Re-Entry Fee: | \$ 5.48 |

Re-entry Surcharge and Conversion Surcharge
(continued)

D. Information to be Filed with the Commission:

As part of the annual Cost of Gas filing, the Company shall file with the Commission a report showing the number of customers assessed the Re-entry Surcharge and the Conversion Surcharge and the amount of revenue received for each charge through the prior April 30. Pursuant to the Company's Cost of Gas Clause, the Company will apply such revenues as credits to the Company's New Hampshire Division Cost of Gas.

Issued: September ~~4~~18,
~~2016~~2017

Issued by:



Effective: November 1, ~~2016~~2017

Senior Vice President

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VII. DELIVERY SERVICE TERMS AND CONDITIONS

The following Re-entry Surcharge and Conversion Surcharge shall be applicable for the periods of November 1, 2017 through April 30, 2018 and May 1, 2018 through October 2018.

| <u>Effective Dates:</u> | <u>November 1, 2017 – April 30, 2018</u> | <u>May 1, 2018 – October 30, 2018</u> |
|---|--|---|
| <u>Re-entry Surcharge:</u> | <u>\$0.0082 per therm</u> | <u>\$0.0085 per therm</u> |
| <u>Conversion Surcharge, Low Load Factor (G-40, G-41, G-42):</u> | <u>\$0.0510 per therm</u> | <u>\$0.0085 per therm</u> |
| <u>Conversion Surcharge, High Load Factor (G-50, G-51, G-52):</u> | <u>\$0.1522 per therm</u> | <u>\$0.0085 per therm</u> |

Issued: September ~~4~~18,
~~2016~~2017

Issued by:



Senior Vice President

Effective: November 1, ~~2016~~2017

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